### Global Economic Outlook

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### Agenda

Global overview

Short term prospects for Europe, US and BRICs

Long term trends: demographics, growth and income levels

Key opportunities and challenges for Brazil

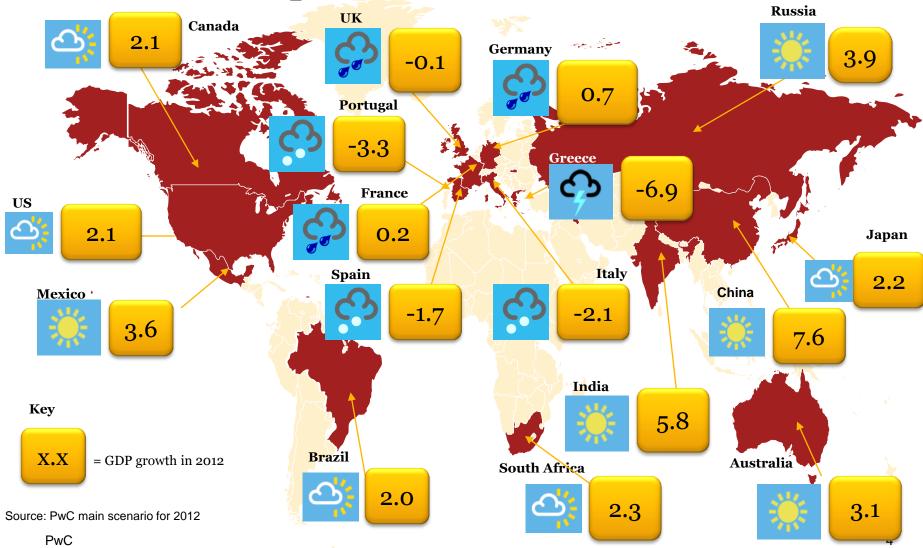
Q&A

### **Key points**

- Hangover from global financial crisis continues to dampen growth around the world
- Risks around European growth remain weighted to the downside at present given the ongoing challenges in the **Eurozone**, which will take many years to resolve
- US is growing at around 2% but may find it hard to accelerate in medium term as fiscal deficit still needs to be tackled
- China and India have slowed but retain strong long term growth potential
- **Brazil also has great potential** subject to improving the fiscal position and boosting savings, investment and competitiveness

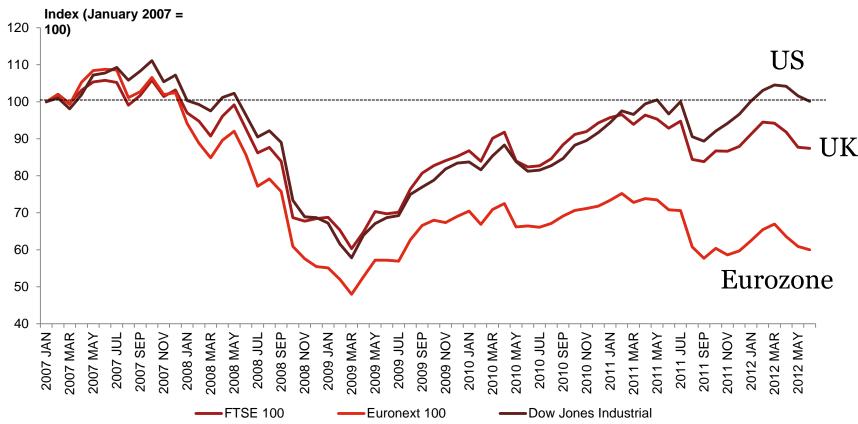
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## Global outlook very mixed, with continuing storms in Europe and recent slowdown in BRICs



## Worldwide markets were spooked by the deepening of the Eurozone crisis this spring

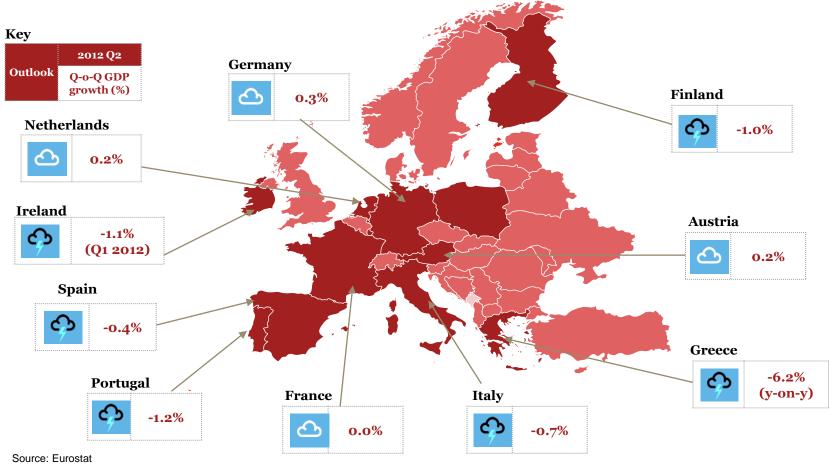
#### **Equity market indices**



Source: Datastream

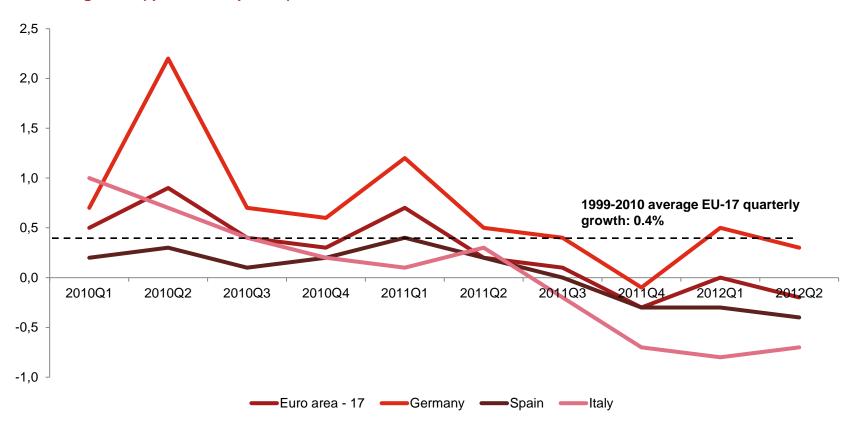
# Short term prospects for Europe, US and the BRICs

The latest growth figures from Q2 show most of the Eurozone is in recession, with the notable exception of Germany



## The 2012 growth outlook for the Eurozone has deteriorated sharply since last summer

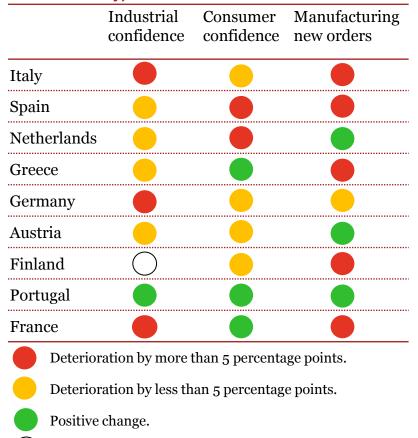
#### Real GDP growth (quarter-on-quarter)



Source: Eurostat

## Leading indicators are suggesting that Q3 could be even worse

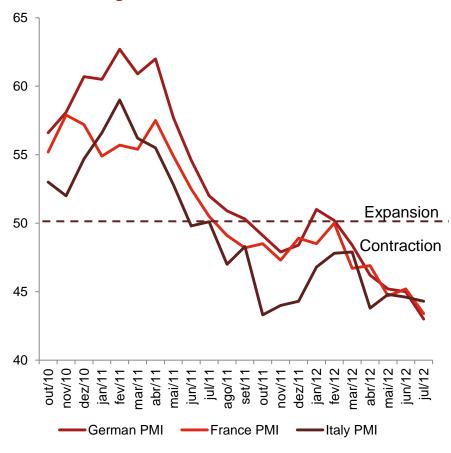
Eurozone confidence indicators (change over last 10 months to July)



No change over period

Source: Eurostat PwC

**Manufacturing PMI** 



Source: Markit

## We have created four distinct scenarios describing how events in the Eurozone could evolve

### Scenario 1. Successive phases of fiscal and monetary action

- Eurozone survives
- High inflation, especially in the 'core'
- Return to growth

## Scenario 2. A sequence of managed defaults causing a second credit crunch

- Debt restructuring of indebted economies
- Government bails out banks
- Contractionary debt spiral
- · Slowing growth

## Scenario 3. Greek exit but contagion avoided

- Greek exit of the Eurozone
- Monetary expansion, fiscal transfers
- Ring fencing by the ECB, EFSF/ESM
- Contagion avoided, currency union remains intact

### Scenario 4. Contagion with several countries exiting

- Greek exit of the Eurozone
- Contagion spreads and other peripheral countries exit
- New currency union is formed
- Capital flight to 'new euro'
- Breakaway countries have high inflation and low output

Source: PwC "Now What Next for the Eurozone?" - June 2012

Eurozone can survive (even if Greece exits), but someone has to bear cost

European banking sector: €400bn shortfall in core tier 1 capital – August 2011

GDP)

Fiscal transfers (German deficit in 2011 only 1% of **ESM** 

€500bn from 2012 (EFSF before that)

IMF support?

Eurobonds?

Government refinancing requirement in 2012-13: € 1.1 trillion

ECB balance sheet: 14% of GDP Bank of England: 25% of GDP

## Eurozone restructuring impacts on business operations could be wide ranging, for example:

#### **REVENUE**

 A 50% fall in revenue in some markets is not inconceivable

#### **PRICING**

 Pricing actions, negotiations, and contract amendments will be required

#### **EURO LIABILITIES**

 A 20% fall in the value of the Euro would mean non-Euro liabilities would increase for all non-hedged exposures.

## **Business** implications

#### **LEASING**

 Leases and long-term commitments may be renegotiated upwards

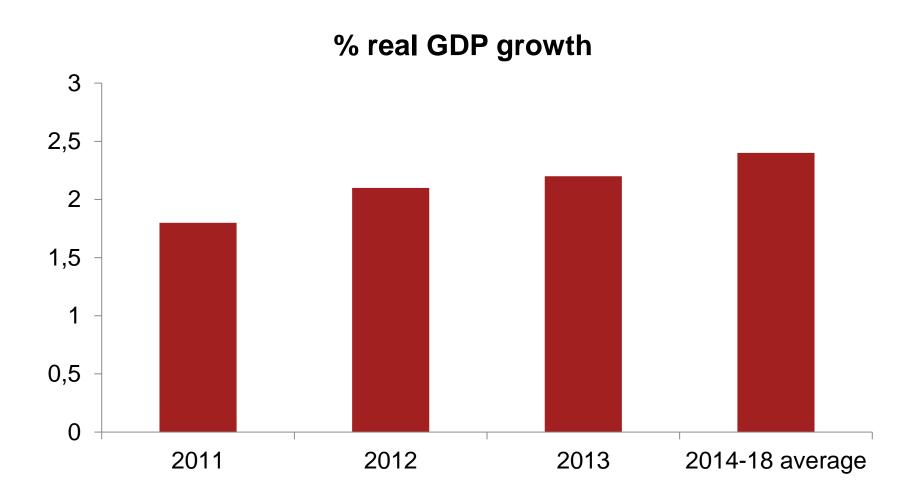
#### **BANK LENDING**

 Bank lending into departing nations will seize up or becoming increasingly tight

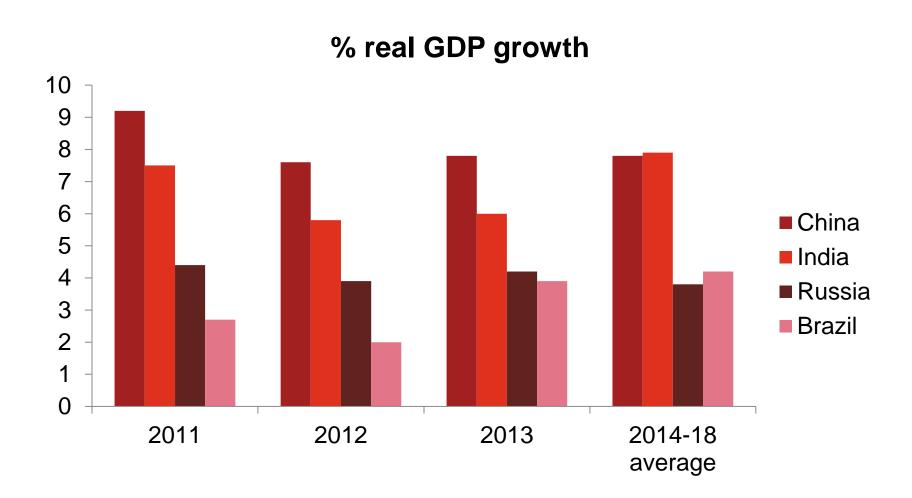
#### REPORTING

 Statutory and management reporting will become more complex, with additional layers of consolidation

## US growth expected to remain relatively muted given need to tackle budget deficit in medium term



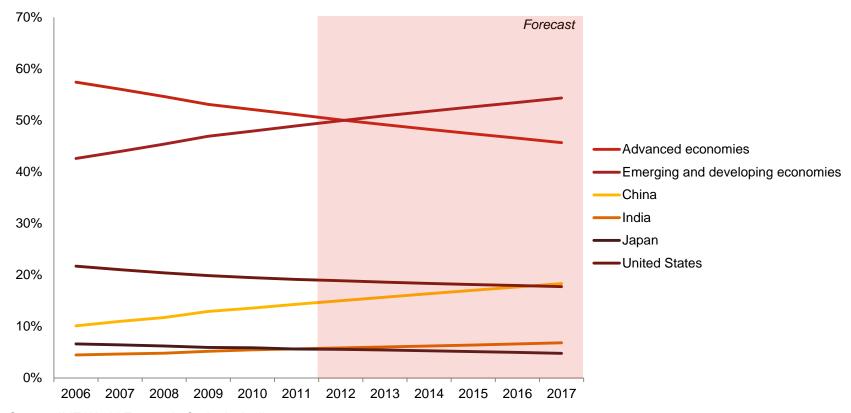
### BRICs expected to recover from recent setbacks



### Rise of emerging economies

Developing economies are expected to overtake advanced economies in share of world GDP from 2012 onwards

#### Share of world GDP, %



Source: IMF World Economic Outlook, April 2012

# Long-term trends: demographics, growth and average income levels

### Demographics matter: Age vs. Youth

#### Fast ageing

- Russia
- Korea
- Japan
- Poland
- China
- Italy
- Germany

Decumulation

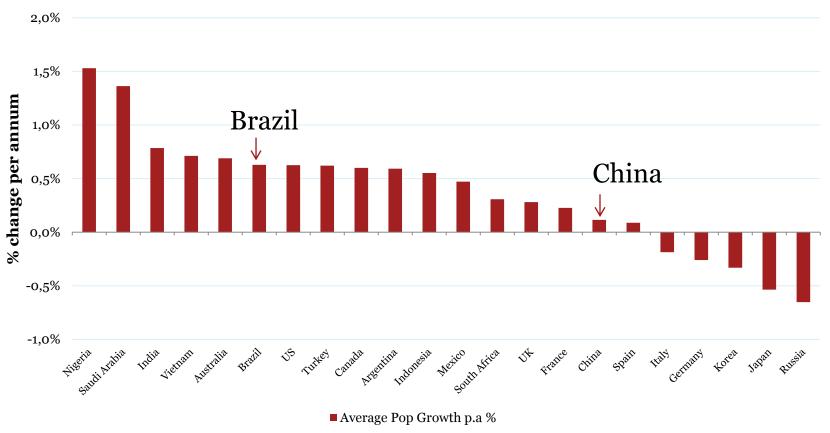
#### Younger for longer

- India
- Indonesia
- Brazil
- Mexico
- Turkey
- US (relative to EU)

Accumulation

## Projected average growth of working population (2009-50) – Brazil relatively well placed

Projected average growth of working age population (2009-50)



### Median age of population in 2020 (UN projection)

• EU: 43

• Russia: 40

• US: 38

• China: 38

• Brazil: 33

Middle East and North Africa: 31

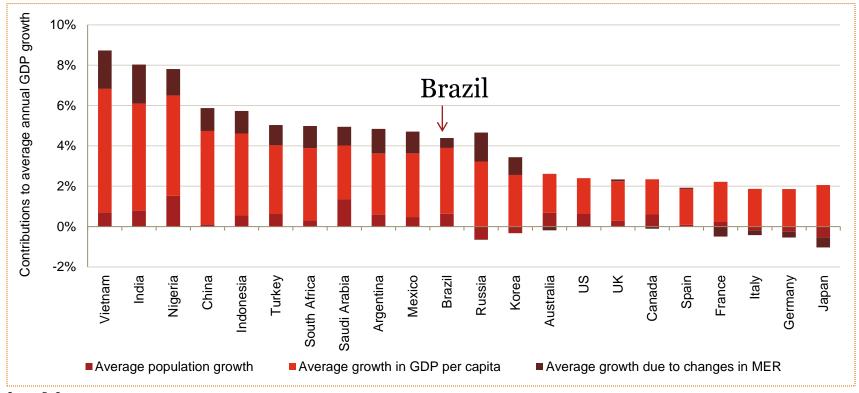
• India: 28

• Sub-Saharan Africa: 20

#### Brazil close to the demographic 'sweet spot' by 2020

# Emerging economies are set to grow much faster than G7 for the next four decades (though risks are also higher)

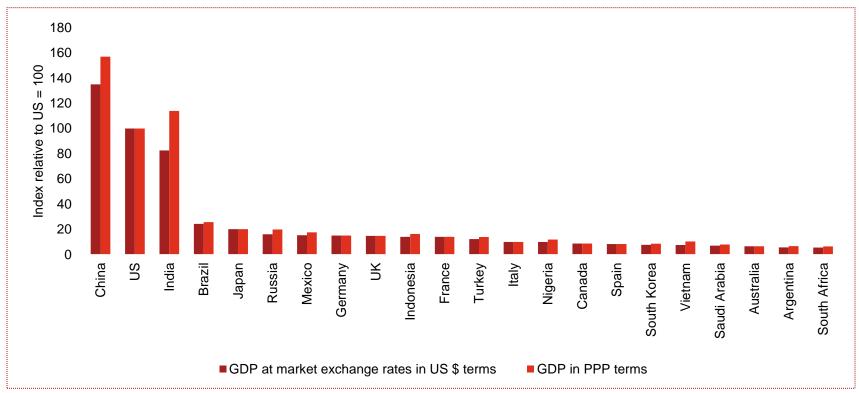
#### Breakdown of components of average real growth in GDP at MERs (2009-50)



Source: PwC

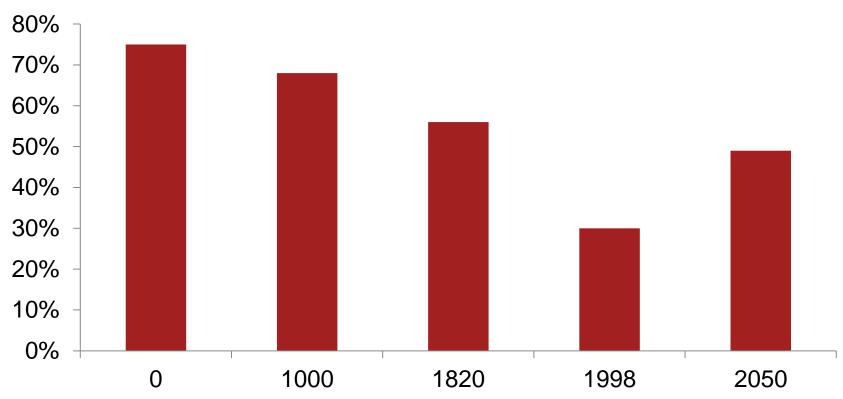
## By 2050, China, US and India could be by far the largest economies – with Brazil in 4<sup>th</sup> place

#### Relative GDP at market exchange rates and PPPs (2050)



Source: PwC

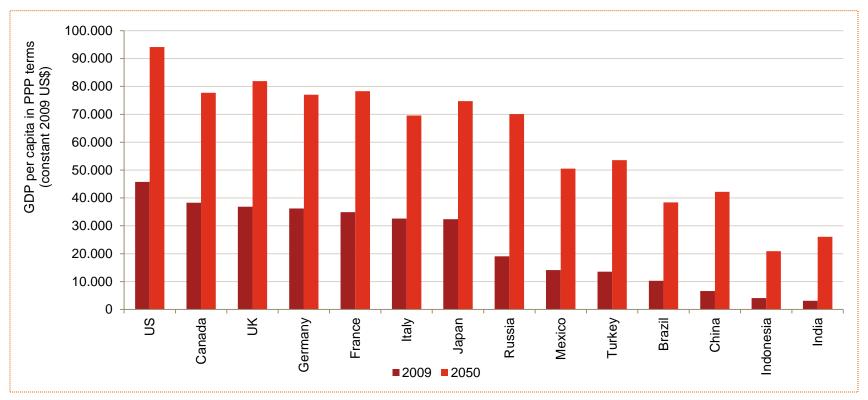
## The rise of emerging Asia can be seen as a return to pre-industrial historic norm (% of world GDP)



Source: Maddison (OECD, 2006) for estimates to 1998, PwC projection for 2050

### But income per capita levels in emerging markets still well below levels in mature markets (though Brazil in 2050 may be similar to Germany today)

GDP per capita levels in PPP terms for the G7 and E7 economies



# Key opportunities and challenges for Brazil

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### Realising Brazil's long term potential

#### **Key opportunities**

- Relatively young, fast growing labour force
- Growing middle class consumer markets
- Abundant natural resources
- Regional leadership in South America
- Excellent global trading network (notably with China, Europe and the US)

#### **Key challenges**

- Volatile commodity prices and exchange rates
- Further improvements in income distribution
- Reduce public spending growth to allow room for lower tax burden and improved fiscal balance
- Boost savings, investment and cost competitiveness

### Recap of key points

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#### **Questions?**

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